



**EASA European and World Chapter  
Convention  
Valencia, Spain,  
21-23 of September of 2017**

**“Sharing technology and business knowledge for growth”**

# EASA R9 Convention – Valencia, 21-23 of September of 2017

- Spain's third-largest city is a **magnificent place**, content for Madrid and Barcelona to grab the headlines while it gets on with being a wonderfully **liveable city with thriving cultural, eating and nightlife scenes**.
- **Never afraid to innovate**, Valencia diverted its flood-prone river to the outskirts of town and converted the former riverbed into a superb green ribbon of park winding right through the city.
- On it are the strikingly **futuristic buildings** of the Ciudad de las Artes y las Ciencias, designed by local boy **Santiago Calatrava**
- Other brilliant contemporary buildings grace the city, which also has a fistful of fabulous Modernista architecture, **great museums and a large, characterful old quarter**.



(Report from Lonely Planet)

# Agenda (1/2)

## Main Theme : “Sharing technology and business knowledge for growth”:

- Learning from members for mutual benefits, Sharing experiences
- Some of our members will share with all participants some very interesting Business/Technical Cases on How technology is driving business growth in the repair industry
- At the end of these presentations, we propose to check with all participants, next possible projects/actions

## Thursday the 21st of September 2017 (Hotel) :

- 14h00 to 18h30 : Directors/Executive Officers : Council Meeting (Only Council Members)
- 19h00 : Welcome Drink at the 270 Terrasse at the Barcelo Hotel (All participants),
- 20h00: President’s Reception Dinner (All participants) at the Contrapunto Les Arts Restaurant - Palau de Les Arts (Next to the hotel)

## Friday the 22nd of September 2017 (Hotel):

- 8h00 : Introduction of our convention and All participants
  - Short 3mn Introduction for the ones who are interested and who will not do the 10mn Presentation (\*)
  - Table Top Display
- 9h30 : Conference : **Sharing Technology and Business Knowledge for Growth (First Part)**
- 10h30 : Coffee Break
- 10h45 : Conference : **Sharing Technology and Business Knowledge for Growth (Second Part)**
- 12h45 : Member Presentation (3\*10 mn presentation) (\*)
- 13h15 : Buffet Lunch
- 14h45 : Face to Face Meetings + Table Top Display
- 16h45 : Adjourn
- **IMPORTANT:** Spouses and Partners will have the chance to do a very interesting Tour on Friday morning. (All details, page 9). We will be all together at the hotel with Spouse/Partner for the Lunch.

# Agenda (2/2)

## Saturday the 23rd of September 2017:

- 8h30 : Member Presentations (3\*10mn presentation) (\*)
- 9h00 : Annual General Meeting, Installation of new Officers, Annual Karsten Moholt Award
- 10h30 : Coffee Break
- 10h45 : Member Presentations (3 \* 10mn presentation) (\*)
- 11h15 : Important News for our members from EASA (Frederic Beghain)
- 11h45 : Technical Presentations or Committee Presentations :
- 12h30 : Brains Trust – Questions from the Floor
  - Active Committees, Next or new Training, Membership Development, Other associations, Important conferences, New projects, ...
- 13h15 : Adjourn,
- Free Afternoon or Workshops ? (\*\*)
- Departure for the Closing Dinner : 19h00
- 19h15 : Drink and Closing Dinner at Marina Beach Skybar Restaurant

## Sunday the 24th of September 2017 : Depart

# Practical Details

- **(\*): Affiliate/Active Member Presentations / Possible options :**
  - All participants have the chance to introduce their company, their products or their solutions with 3 types of Presentation (Only 1 Option possible):
    - General Presentation of each participants
      - One slide from each participants to introduce their company/product/solution in 1mn
    - 3mn Presentation for the ones who are interested
    - 10mn Presentation for the ones who are interested
    - Important to register in advance for the 3mn or the 10mn presentations (To be included in the Registration Form or later by email)
    - Possible selection if we have too many presentations
    - By a small committee (Martin, Frederic, Mathis and Johan)
    - Important to communicate in advance your presentation
  - Each presenter will be immediately followed by the next one
  - A Bell to be ringed after 3mn and 10mn presentation
- **(\*\*): Possible Workshops on Saturday afternoon – Up to the participants:**
  - Marketing and Sales?
  - Technical & Education?
  - Affiliate Members?
  - Special Events for companies interested to meet with some members for longer presentation or Training?
  - Please let us know as soon as possible if you want to attend or organize a workshop.
- **Sponsoring? Are you interested?**
- **Please contact [fbeghain@easa9.org](mailto:fbeghain@easa9.org) for all your questions**
- **We need good pictures from our convention ! Please take good pictures during our convention and communicate them**

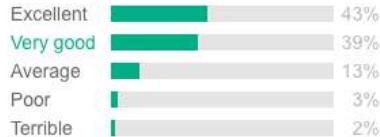
# Hotel : Barcelo Valencia – 4\*\*\*\*



# Trip Advisor Report : 4.0 (1668 reviews)

## Overview

4.0  1,688 reviews



### TRAVELERS TALK ABOUT



"roof top bar" (14 reviews)

"opera house" (12 reviews)

"modern hotel" (21 reviews)



Free Wifi  
Breakfast Buffet  
Non-Smoking Hotel  
Restaurant

Room Service  
Suites  
★★★★★  
4.0 Star Hotel  
[All hotel details](#)

### OFFERS FROM BARCELO VALENCIA

 Special Offer: additional 5% discount  
 [Hotel deals](#)



## About

### Awards & Recognition

 GreenLeaders Silver level

 Certificate of Excellence

### Amenities

#### TOP AMENITIES

Room Service  
Restaurant  
Fitness Center with Gym / Workout Room  
Bar/Lounge  
Spa

#### HOTEL AMENITIES

Room Service  
Business Center with Internet Access  
Dry Cleaning  
Meeting Rooms  
Laundry Service

#### ROOM AMENITIES

Minibar

#### THINGS TO DO

Restaurant  
Fitness Center with Gym / Workout Room  
Bar/Lounge  
Spa

### Details

#### PRICE RANGE

€79 - €166 (Based on Average Rates for a Standard Room)

#### HOTEL CLASS

★★★★★

#### HOTEL STYLE

#2 Green Hotel in Valencia  
#4 On the Beach Hotel in Valencia  
#4 Spa Hotel in Valencia  
#14 Business Hotel in Valencia  
#14 Luxury Hotel in Valencia  
#14 Family Hotel in Valencia  
#19 Romantic Hotel in Valencia



- Easy access from the airport to the hotel : 17min by Taxi
- For the ones who are interested to visit Spain, Valencia is connected to Madrid by very good High Speed Train (1h 38 min)
- Currency : Euro (€)
- Average Weather and Temperature are very good at that time:  
Sunny, Daily min : 18C, Daily Max: 28C



# Spouses/Partners Tour on Friday the 22<sup>nd</sup> of Sept in the morning:

## Historical Quarter Tour

- This visit on foot focuses on Valencia's attractive old quarter and we see the most representative squares of the city such as Plaza of the Virgen and Plaza of the Reina. We visit the interior of the cathedral where we can marvel at paintings by Goya, the Holy Grail and superb Renaissance frescoes.
- Optional visit the interior of Palacio del Marques de Dos Aguas, today housing the National Ceramics Museum; fine exhibits on show include pieces from the time of Islamic rule, 15th Century ceramics, the Alcora style and Picasso's unique creations.
- We visit the guild hall known as Lonja de los Mercaderes declared a World Heritage Site by UNESCO and we explore the Modernist-style market known as Mercado Central de Valencia.



# Dinners

- **Opening Dinner at 8pm on Thursday the 21<sup>st</sup> of September of 2017:**
  - <https://www.gourmetcatering.es/bodas/contrapunto-en-palau-de-les-arts>



- **Closing Dinner at 7.15pm on Saturday the 23<sup>rd</sup> of September of 2017:**
  - <http://marinabeachclub.com/en/skybar/>



skybar  
ROOFTOP

EASA

# Important Practical Details

- Important to inform us in advance about your interest to do a **10mn Presentation or a 3mn Presentation:**
  - In case we have too many 10 mn presentation requests, the Marketing committee and the Affiliate Members committee will have to do some careful selections
- In August, an email will be sent to all participants to book your **Face2Face Business** Meetings. For the best options, Be the first to book your meetings